

HAMIROJO CLOTHING

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| **YEAR** | **UNITS SOLD** | **PRICE PER UNIT** | **TOTAL SALES** |
| 2023 | 12,000 | P 550.00 | P 6,600,000.00 |
| 2024 | 14,400 | 550.00 | 7,920,000.00 |
| 2025 | 17,280 | 550.00 | 9,504,000.00 |
| 2026 | 20,736 | 550.00 | 11,404,800.00 |
| 2027 | 24,883 | 550.00 | 13,685,760.00 |

**PROJECTED INCOME STATEMENT FOR 5 YEARS**

These figures represent the projected sales data over a five-year period. In calculating the units sold, we had decided to have 20% increase annually. The first column indicates the year, the second column illustrates the units sold for each respective year, and the third column displays the price per unit. By multiplying the units sold by the price per unit, the fourth column showcases the total sales for each year.

In 2023, projected will be 12,000 units sold at a price of P550.00 per unit, resulting in total sales amounting to P6,600,000.00. The subsequent years demonstrate an annual increase in units sold while maintaining a consistent price per unit. Year 2024 saw a rise in units sold to 14,400, generating total sales of P7,920,000.00. This trend continues with 17,280 units sold in 2025, accumulating P9,504,000.00 in total sales. In 2026, the units sold increased to 20,736, leading to total sales of P11,404,800.00. Lastly, by 2027, the number of units sold reached 24,883, resulting in total sales of P13,685,760.00. Overall, the data illustrates a consistent growth pattern in units sold and total sales over the five-year period.

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| **YEAR** | **REVENUE** | **EXPENSES** | **NET INCOME** |
| 2023 | P 6,600,000.00 | P 6,095,938.97 | P 504,061.03 |
| 2024 | 7,920,000.00 | 5,857,300.99 | 2,062,699.01 |
| 2025 | 9,504,000.00 | 5,841,979.63 | 3,662,020.37 |
| 2026 | 11,404,800.00 | 5,844,816.92 | 5,559,983.08 |
| 2027 | 13,685,760.00 | 5,844,816.92 | 7,840,943.08 |

The table above represents the projected financial performance over a five-year period. The first column denotes the year, the second column shows the revenue generated for each respective year, the third column illustrates the expenses incurred, and the fourth column displays the net income calculated by subtracting the expenses from the revenue.

In 2023, the revenue will be expected to amount to P,600,000.00 with expenses totaling P6,095,938.97, resulting in a net income of P504,061.03. Moving to 2024, revenue increased to P7,920,000.00 while expenses remained relatively steady at P5,857,300.99, leading to a higher net income of P2,062,699.01. The trend continues with a rise in both revenue and net income in 2025, reaching P9,504,000.00 and P3,662,020.37, respectively, while expenses stayed around P5,841,979.63. In 2026, revenue climbed to $11,404,800.00, expenses remained consistent at P5,844,816.92, resulting in a net income of P5,559,983.08. Finally, by 2027, revenue increased to P13,685,760.00, with expenses remaining the same at P5,844,816.92, yielding a net income of P7,840,943.08. Overall, the data indicates a positive trend of increasing revenue, maintaining expenses, and steadily growing net income over the specified period.

**SOCIO ECONOMIC ASPECT**

This comprehensive report meticulously examines the socio-economic implications of establishing HAMIROJO Clothing. It dissects the potential impacts on the local community, economy, cultural landscape, and ethical considerations. By evaluating the ripple effects of this venture, it aims to provide a nuanced understanding of how it could shape the community’s economic dynamics, cultural identity, and ethical practices. This assessment not only delves into the economic facets, such as job creation and revenue generation but also scrutinizes the potential influence on local traditions and societal norms. Ultimately, the report seeks to equip stakeholders with valuable insights to navigate the potential opportunities and challenges presented by integrating such a business into the local socio-economic milieu.

1. *Generating employment*

This startup stands poised to be a catalyst for employment generation within the community. Through its commitment to sourcing local talent across diverse sectors including design, production, marketing, and customer service, the venture anticipates a tangible reduction in unemployment rates. By creating these varied job opportunities, it not only addresses immediate employment needs but also actively contributes to the broader framework of local economic development. The strategic alignment of job roles within the startup is envisioned to foster skill development and economic empowerment among the local workforce. Ultimately, this concerted effort towards employment generation positions the startup as a pivotal contributor to the socio-economic fabric of the community.

1. *Local Economic Growth*

The business has a strategic vision to invigorate economic growth through a localized approach, sourcing materials from nearby suppliers. By nurturing these regional relationships and actively engaging local suppliers, the venture not only ensures a steady supply chain but also cultivates a symbiotic ecosystem that bolsters the local economy. Additionally, the commitment to sourcing locally contributes directly to the expansion of the local tax base, further fortifying economic stability. This approach not only strengthens the business's operational resilience but also underscores its commitment to fostering sustainable regional development and bolstering the economic vitality of the community.

1. *Develop Skills*

The venture has outlined a strategic initiative focused on skill development through comprehensive training programs. These programs are specifically designed to equip individuals with specialized expertise in printing, design, and customer service, thereby fostering a skilled workforce within the community. The primary objective of this initiative is to augment employability by offering individuals avenues to acquire diverse skill sets essential in the contemporary market landscape. By empowering community members with these specialized skills, the venture not only enhances individual prospects but also contributes significantly to the overall diversification and enrichment of skill sets within the local populace. Ultimately, this emphasis on skill development stands as a testament to the venture's commitment to nurturing a competent and adaptable workforce that can thrive in various sectors.

1. *Cultural Impact*

The customization element within the clothing business mirrors not just individual preferences but also encompasses broader cultural values and societal trends. A profound comprehension of these intricate factors holds the key to understanding and influencing consumer behavior. Moreover, this understanding contributes significantly to the portrayal of cultural expression and the celebration of diversity within the market landscape. By embracing and responding to these factors, the business is poised not just to meet consumer needs but also to foster a vibrant marketplace that resonates with varied cultural nuances and individual expressions, ultimately contributing to a more inclusive and diverse market environment.

1. *Inclusivity of the Market*

The business is steadfast in its mission to democratize customized clothing, ensuring accessibility across diverse customer segments. By embracing and celebrating various body types, sizes, and individual preferences, this inclusive approach stands as a testament to its commitment to fostering diversity. Moreover, this initiative goes beyond mere accessibility, actively promoting an environment where every customer feels valued and catered to, irrespective of their unique characteristics. Ultimately, this commitment not only broadens market accessibility but also paves the way for a more inclusive and representative industry landscape that resonates with the diverse tapestry of consumer preferences and identities.